

# qPayIntegrator **qPI**

September 2011



# Agenda

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- 1 Intro
  - 2 Features
  - 3 Solutions

# qPI Intro

- Conceived and designed by SWIFT certified business analysts (solution experts)
- Implementation and support provided by certified field engineers (technical experts)



*Ready Services*

Implementation & Integration 2011  
Romania



*Ready Application*

SEPA 2009

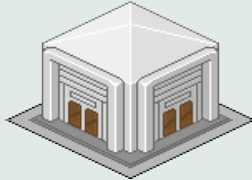


*Ready Application*

Workers' Remittances 2011

- Entire product life-cycle regulated in compliance with ISO 9001:2000 and CMMI level 3
- Over 6 years of continuous business operation

# qPI Positioning



**Market Infrastructures  
(Eurosystem, ACHs, CLS)**



**Banks**



**Corporations**



**SWIFT  
Network**

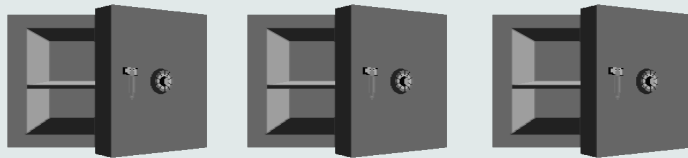


**Proprietary  
Network**



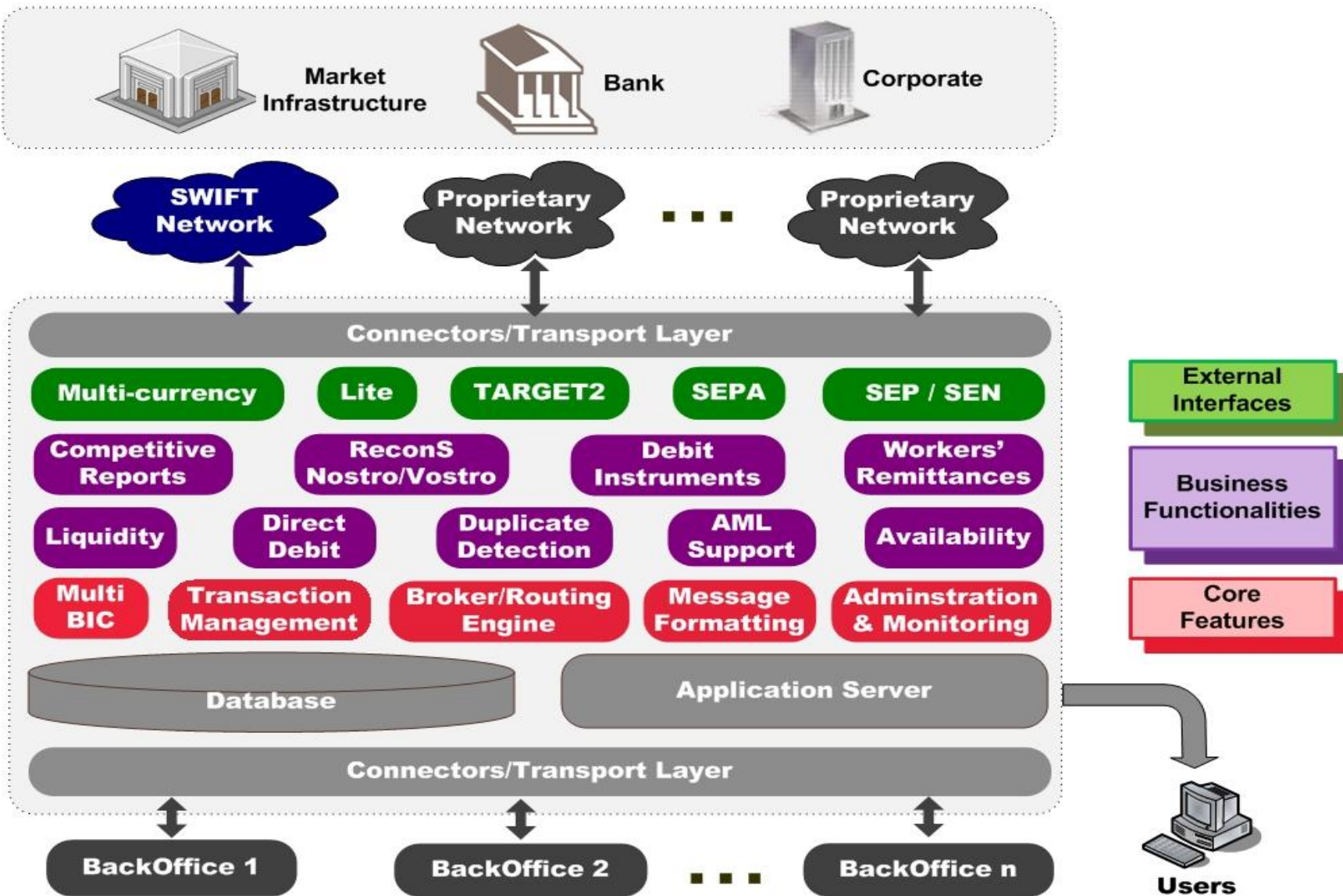
**Proprietary  
Network**

**qPayIntegrator**



**Back-office(s) / ERP(s)**

**Bank / Corporate**



Real time funds transfer management and processing application, with a core providing:

- technical integration between different business applications
- data conversions to/from different formats
- message routing and archiving
- duplicate detection and investigation

**qPI-ML:** Real-time cash reports and forecasts

**ReconS:** Accounting reconciliation

**qPI-AML:** Transactions filtering

**qPI-TR:** Competitive reports and early alerts

**qPI-FMA:** Resilience & monitoring

**PAYaaS:** Fully managed online service

## qPayIntegrator

**qPI-SEP:** Access to market infrastructures

**qPI-DD:** Direct Debit processing

**qPI-DI:** Debit Instruments processing

**qPI-SEPA:** SCT & SDD compliance

**qPI-WR:** Remittances management

**qPI-TREZ:** Treasury

**qPI-AT:** Automatic testing

**SWIFTRReady SEPA**  
(in 2008 and 2009)

**SWIFTRReady Workers' Remittances**  
(in 2010 and 2011)

Shared sources

qPI-Open

Shared platform

PAYaaS

Corp2Bank space  
Pers2Pers space

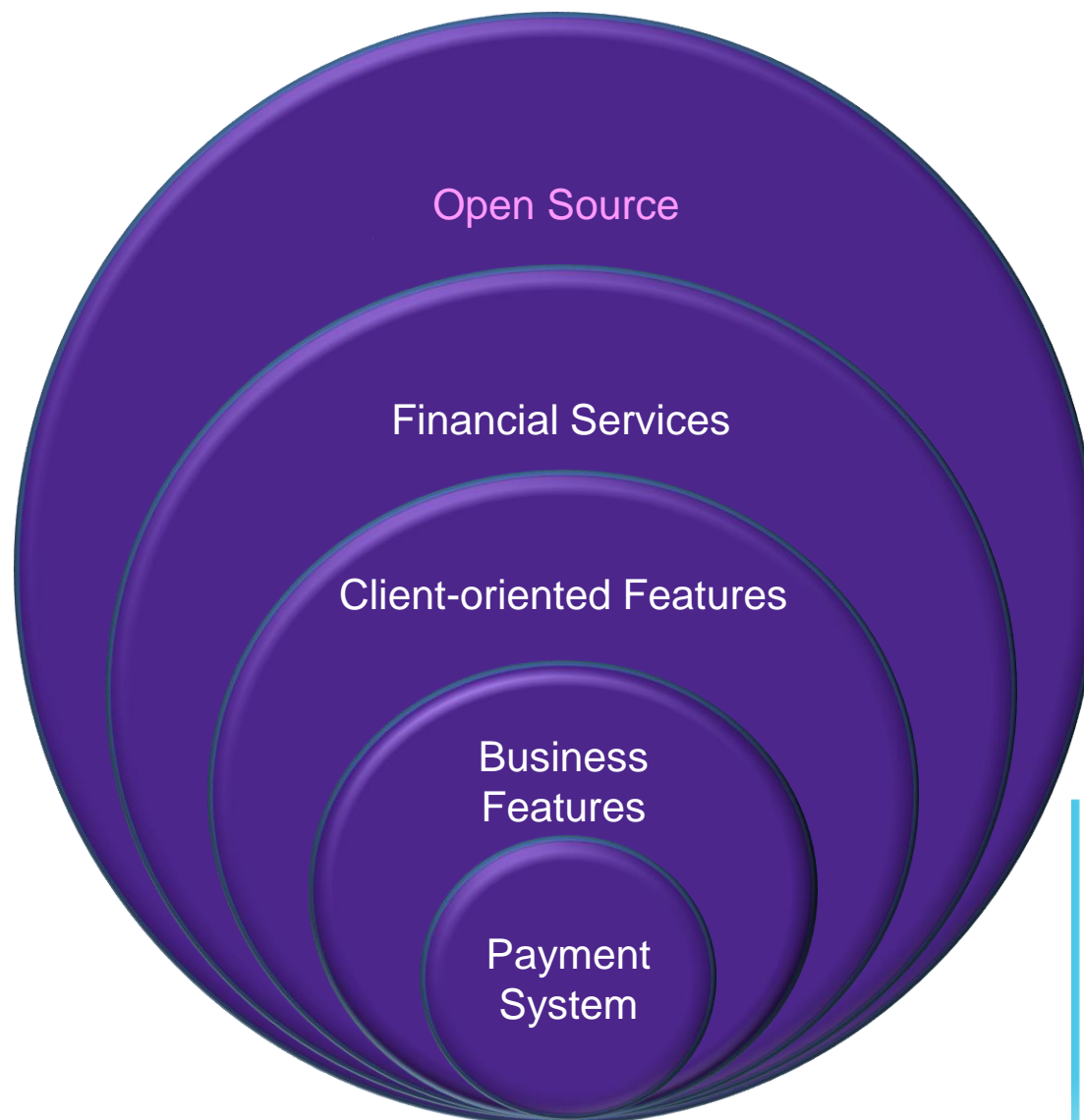
qPI-Lite  
qPI-WR

Liquidity reporting  
Reconciliation  
Competitive reports  
AML Filtering

qPI-ML  
ReconS  
qPI-TR  
qPI-AML

BO integration with market  
infrastructures (routing,  
formatting, dup.det. etc.)

qPI-TIP





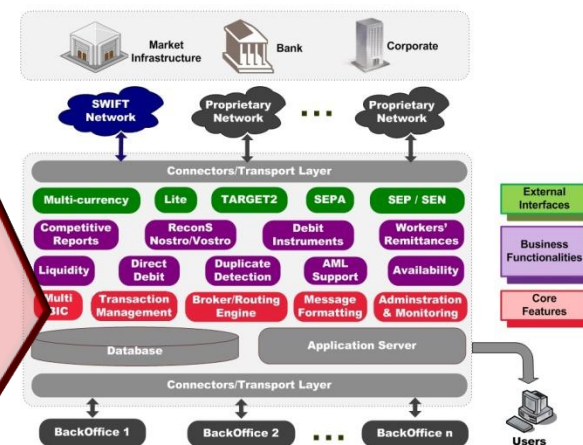
# Agenda

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# qPI Core Features

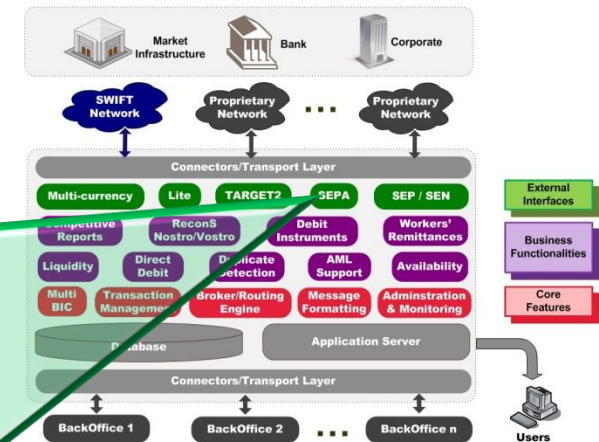
- ✓ Technical integration between different business applications, including connectors for two back-office systems
- ✓ Embedded message routing mechanism, with two routing modes: based on *rules* and on *content*
- ✓ Conversion into/from SWIFT FIN and XML format (the native format type used by qPayIntegrator) from/into other formats
- ✓ Embedded single and multiple funds transfer instructions and securities settlement & reconciliation messages
- ✓ Advanced capabilities for transaction searching and reporting
- ✓ Transactions tracing and logging into history database
- ✓ Persistent end-to-end transactions
- ✓ Technological reconciliation of the transactions with internal/external confirmations
- ✓ Multi-threading capabilities
- ✓ Communication errors detection and error recovery mechanism
- ✓ Security component, including the management of groups and users, profiles, functions etc
- ✓ Message archiving
- ✓ Multi-BIC



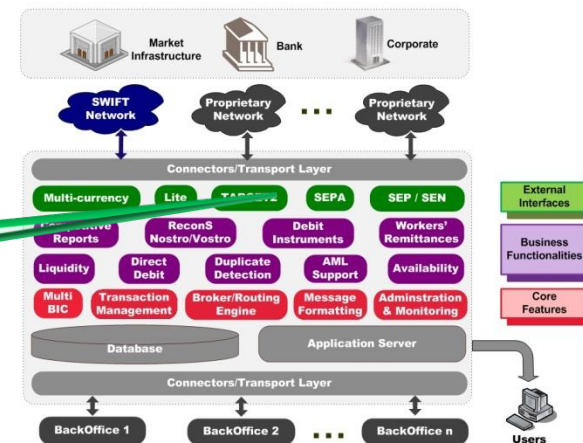


# qPI External Interfaces

- ✓ **qPI-SEPA** (SWIFT certified in 2008 & 2009) extends qPI-TIP functions with EPC regulations regarding SEPA formatting and business flows for SCT and SDD
- ✓ Ensures data formats and flows compliance with EPC specifications for SEPA
- ✓ Provides integration with SWIFT network (through Alliance Gateway), to enable bank-to-bank and bank-to-CSM (one CSM available by default, additional CSMs available upon request) settlement
- Ensures FileAct Enhanced Header support

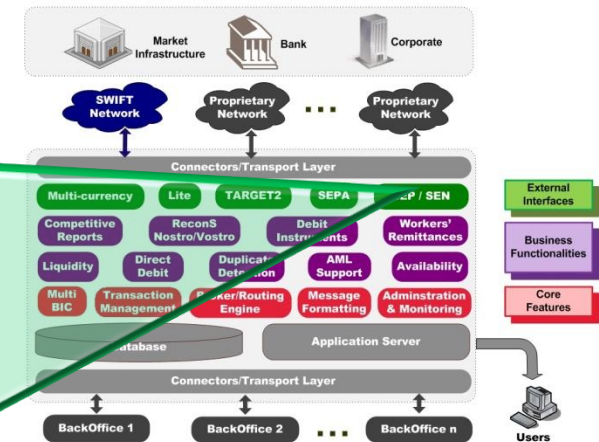


✓ **TARGET 2 Interface** (coded **qPI-T2**) extends qPI-TIP functions to comply with TARGET2 settlement

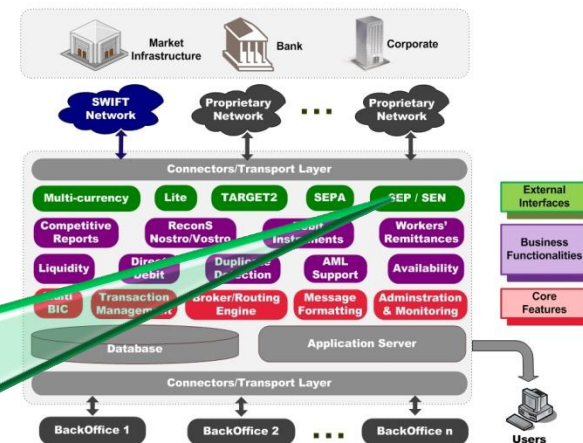


✓ **Romanian Payment System Interface** (coded **qPI-SEP**) extends qPI-TIP to the specific settlement of Romanian infrastructures for high value and low value payments (SWIFTNet and respectively TFDNet - the Romanian proprietary low value payment network):

- ❑ gateway for different market infrastructures, such as RTGS, ACH, GSRS, SWIFT
- ❑ support for SWIFTNet and proprietary network
- ❑ support for message transformation, validation and error handling.
- ❑ clearing & settlement reports specific to market infrastructure
- ❑ reconciliation reports specific to the market infrastructure



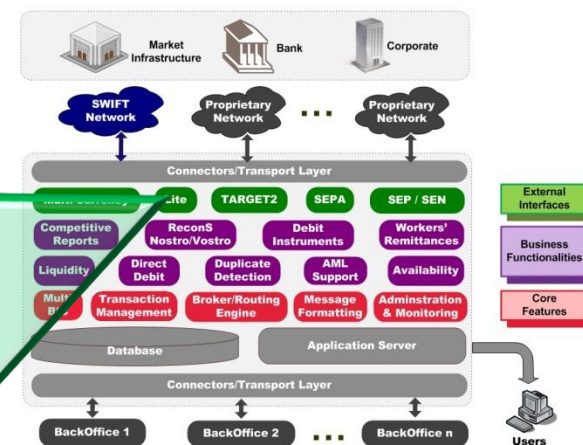
✓ **Romanian Payment System Interface 2011 upgrade** (coded **qPI-SEN**) extends qPI-SEP functions to comply with the upgrade of SENT (the low value payment settlement system of TransFonD - the Romanian CSM)





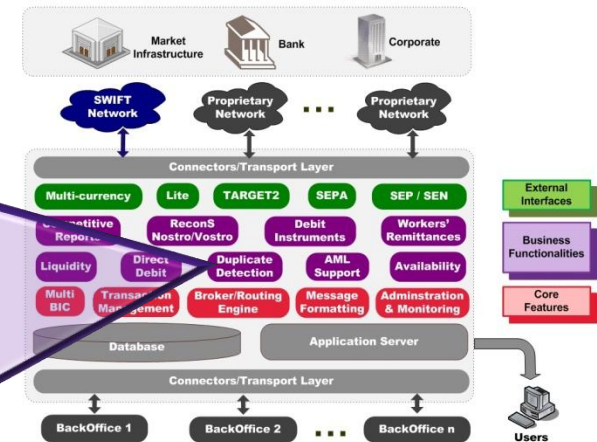
✓ **Alliance Lite Interface** (coded **qPI-Lite**) extends qPI-TIPc functions by providing integration with SWIFT network (via Alliance Lite), to enable corporations to work with banks in a MACUG or SCORE architecture:

- ❑ STP solution for Alliance Lite
- ❑ Data acquiring and routing between various business applications (ERPs, back-offices) and Alliance Lite
- ❑ Conversion from/into ERP/BackOffice format into/from MT/MX formats
- ❑ All SWIFT MT formats supported
- ❑ Duplicate detection and investigation
- ❑ SEPA compliance feature

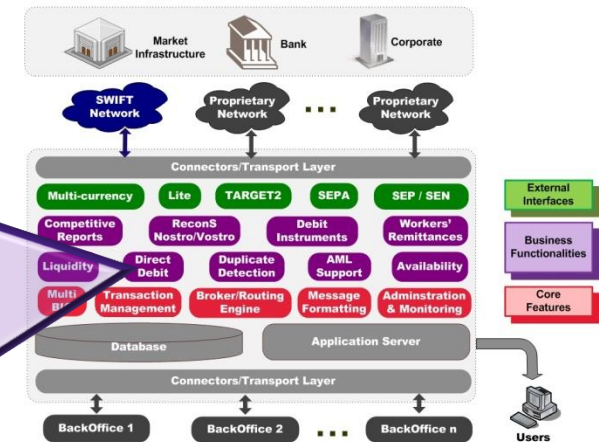


# qPI Business Features

- ✓ **Duplicate Detection** (coded **qPI-2D**) deals with duplicate detection and investigation:
  - ❑ Alerts for possible duplicated messages for transactions with non-identical transaction reference
  - ❑ Configurable criteria for duplicates
  - ❑ Configurable detection at flow level
  - ❑ Different investigation transaction queues for different payment instruments
  - ❑ User decision for possible duplicate handling
  - ❑ Multi days spanning detection window
  - ❑ Specific reports

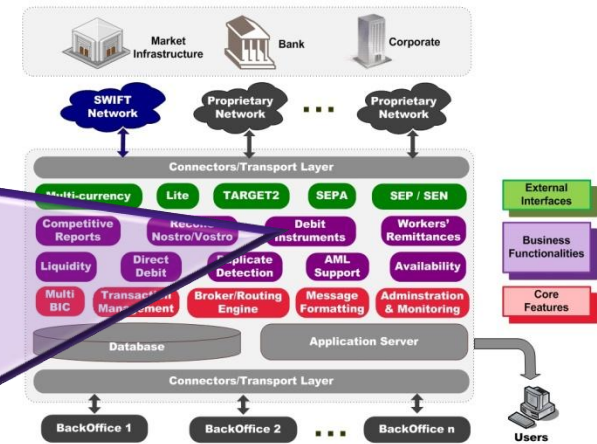


- ✓ **Direct Debit** (coded **qPI-DD**) provides the specific formatting related to the implementation for Direct Debit:
- ❑ Direct debit transactions management during their business life-cycle
- ❑ Format back-office data into corresponding XML format
- ❑ Reconciliation between the direct debit collection instruction and the corresponding R-messages
- ❑ Possible duplicate detection on pre-defined time frames



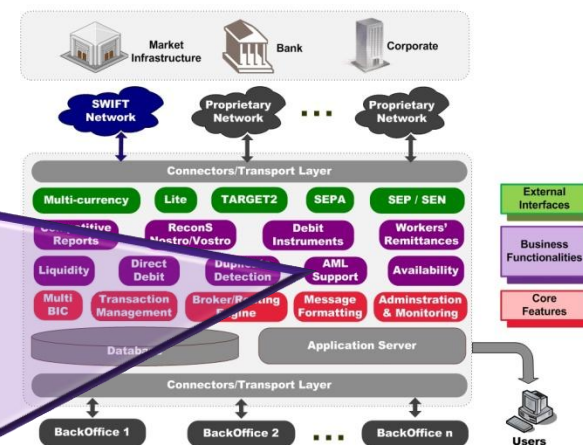
✓ **Debit Instruments** (coded **qPI-DI**) ensures the management (receiving, sending and processing) of payments made through checks, promissory notes, bills of exchange (data and images):

- ❑ Sent / received debit instruments management during their business life-cycle
- ❑ Back-office data formatting into corresponding XML format
- ❑ Technical reconciliation between payments and corresponding reject, refusal or confirmation messages
- ❑ Possible duplicate detection on pre-defined time frames



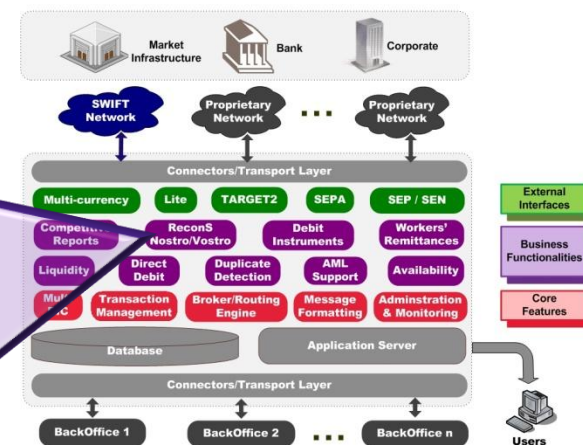
✓ **Anti Money Laundering Filtering** (coded **qPI-AML**) provides message filtering with detection of possible money laundering transactions, for both high and low value payments (i.e. SWIFT MT, MX and proprietary message structures):

- ❑ Online message filtering against 20+ blocked lists
- ❑ Investigation facility for possible fraudulent transactions
- ❑ Support for list definition, alteration and updates
- ❑ Support for SWIFT MT, MX and proprietary message structure
- ❑ Specific reports & statistics



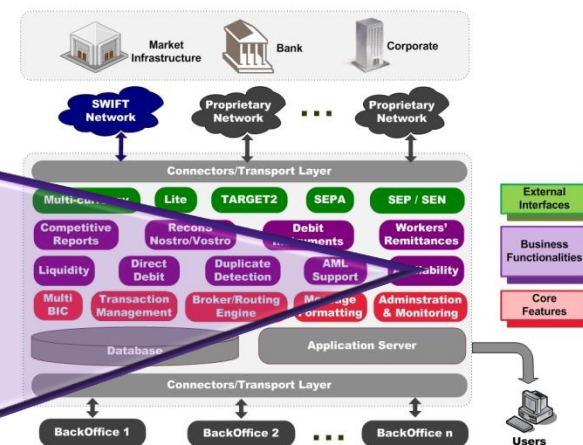
✓ **Accounting Reconciliation** (coded **ReconS**) is either a stand-alone product or an optional feature of qPayIntegrator :

- ❑ Ledger vs. statement reconciliation (NOSTRO)
- ❑ Payments vs. statement reconciliation (VOSTRO)
- ❑ Automatic or user-driven reconciliation
- ❑ Intraday liquidity reports
- ❑ Investigation features
- ❑ Rich set of reporting templates for a thorough control of operations



✓ **Availability** (coded **qPI-FMA**) embeds real-time resilience feature at transactions level, along with procedure templates (new templates can be easily added) for business-as-usual, planned and unplanned events:

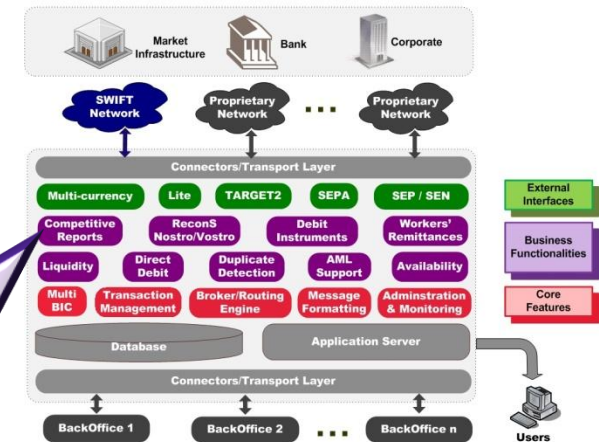
- ❑ Real-time messages mirroring from the production site to the backup site of qPayIntegrator
- ❑ Communication channels monitoring and early alerts on exception events
- ❑ Events and procedures management:
  - Working procedures management support
  - BC&DR support
  - Planned events support
  - eLearning support



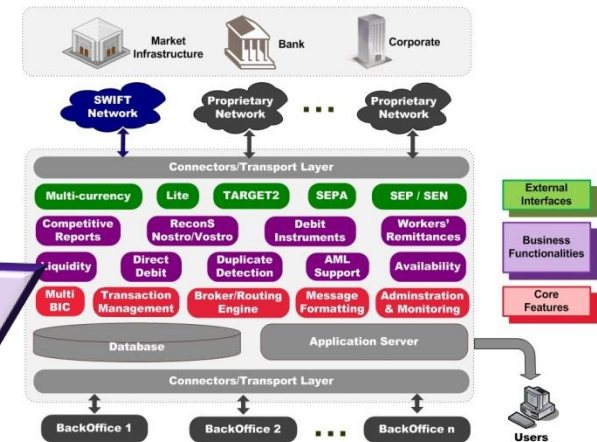


✓ **Competitive traffic reports** (coded qPI-TR) offers:

- ❑ Traffic reporting and analysis of the transactions with the corresponding banks
- ❑ Competitive early alerting facility based on standard deviation analysis
- ❑ Market share and trends reporting based on volume, amount, BIC and other criteria

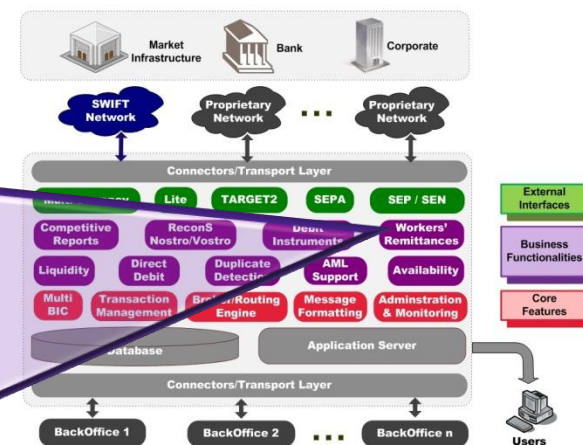


- ✓ **Liquidity Management** (coded qPI-ML) ensures real-time cash reports and forecasts:
  - ❑ Extracts relevant data from messages
  - ❑ Consolidates real-time views of the bank financial resources (deposits, treasury bonds, FX, branches operations)
  - ❑ Builds real-time cash reports and forecasts on several reporting criteria (currency, profit center, subsidiary), derived from message type, IBAN, message reference and other message details



✓ **Workers' remittances** (coded qPI-WR) deals with remittances processing, covering the bank's business & operations area and distribution channels:

- ❑ End-to-end remittance processing solution
- ❑ Certified SWIFTReady Workers' Remittances
- ❑ Support for business and back-office enhancements:
  - support for all payment instruments
  - business risk containment – AML filtering
  - special reports – competitive reporting



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# Solutions

**For Banks**

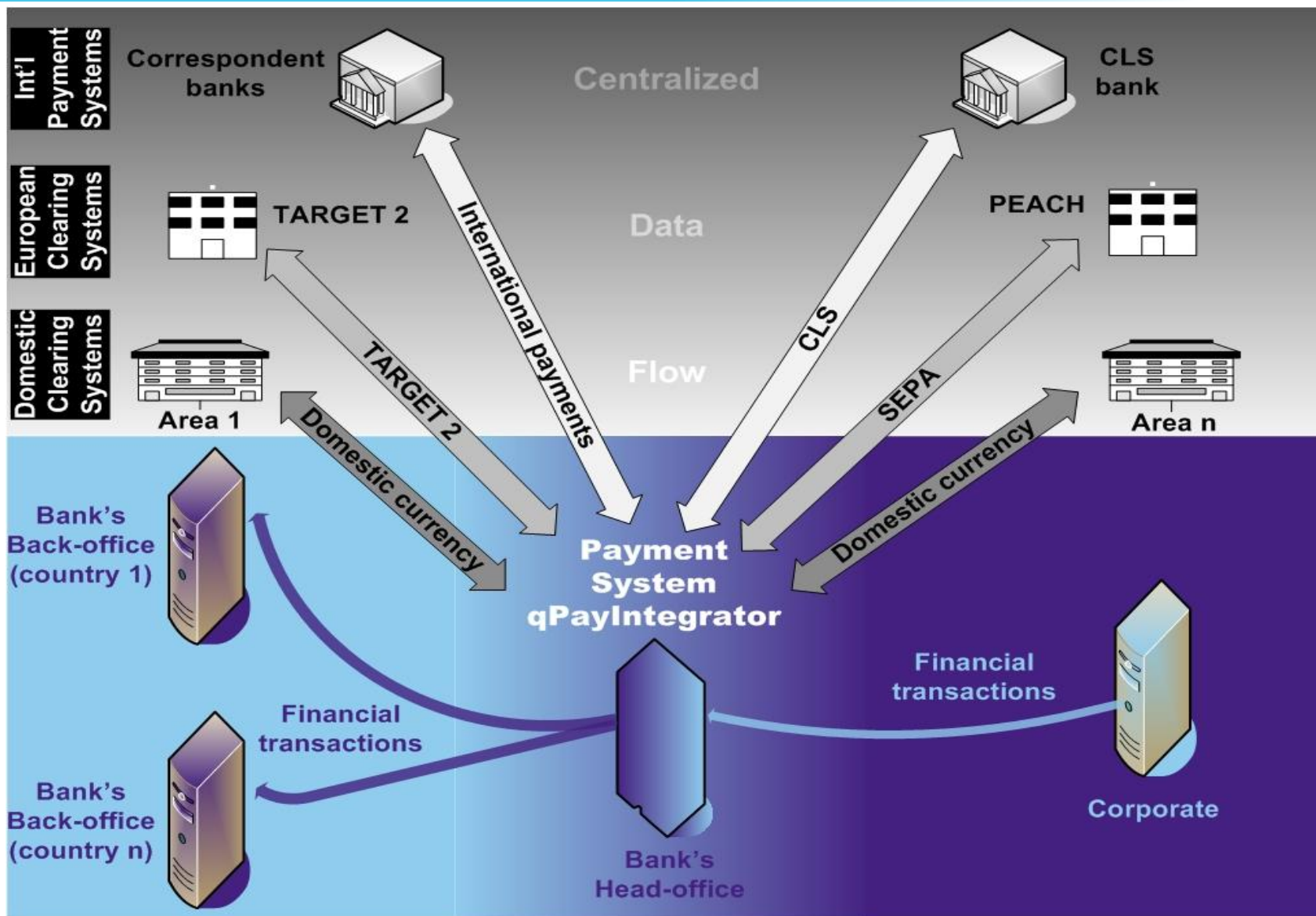
**For Public Administration**

**For Corporations**

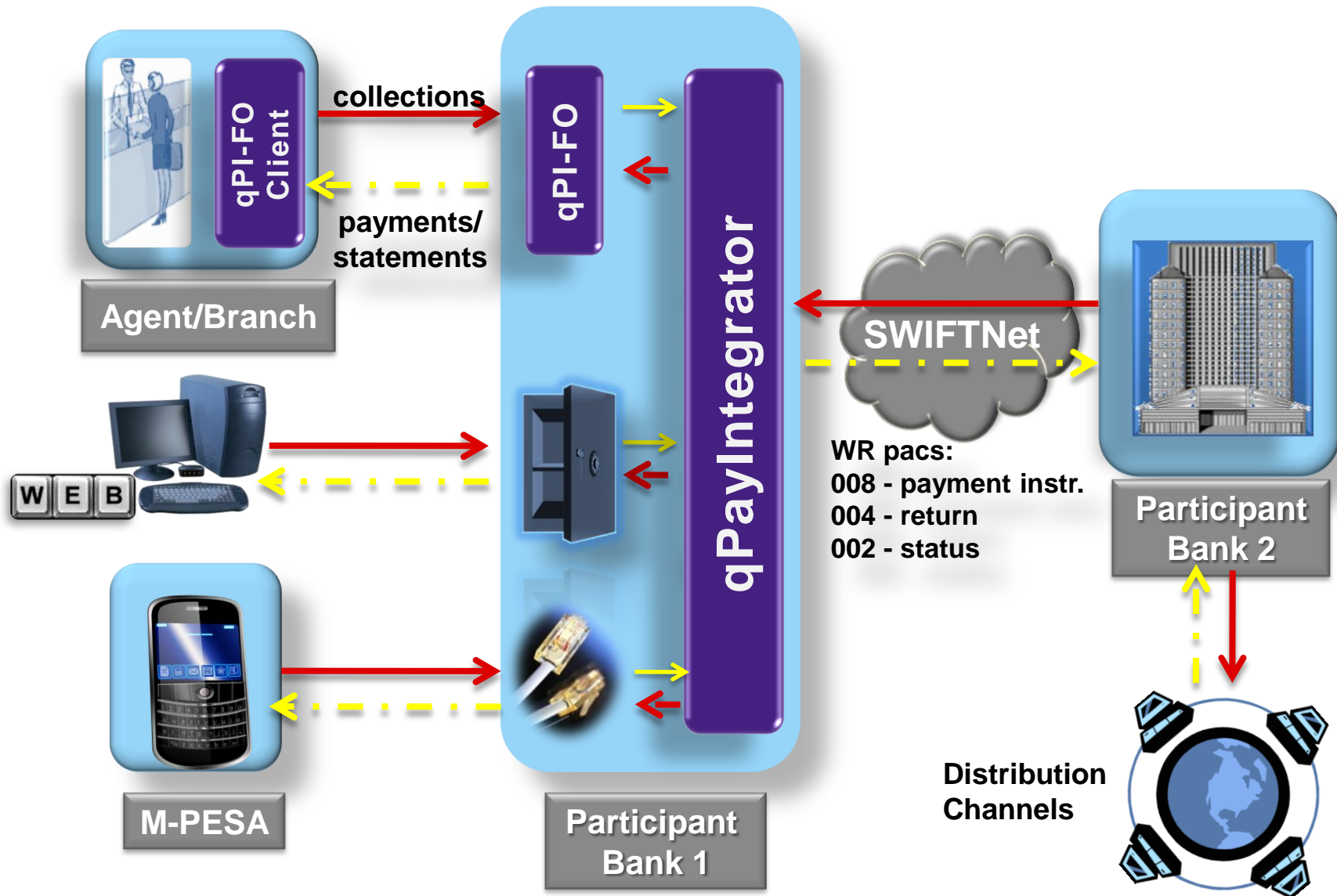
**For Micro-finance**

**For Service Bureaus**

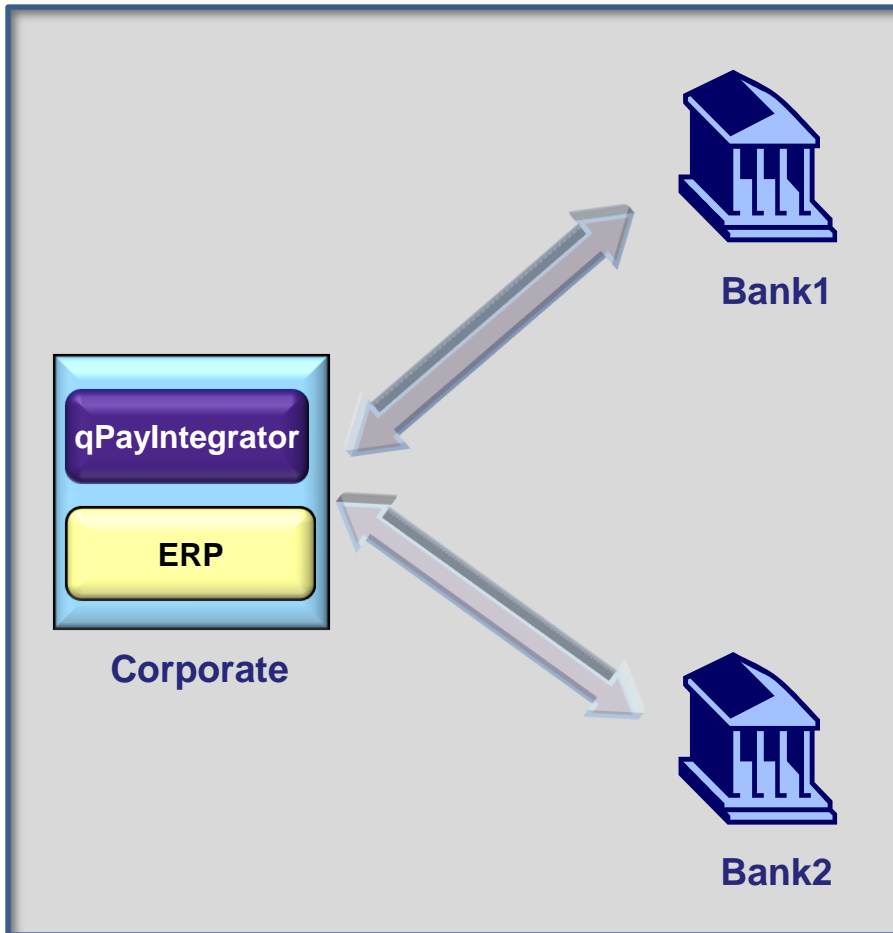
# For Banks: Payment System



# For Banks: Workers' Remittances



# For Corporations



## A centralized system for managing financial operations

Centralized payments management

Cash visibility

Statement reconciliations with AP/AR

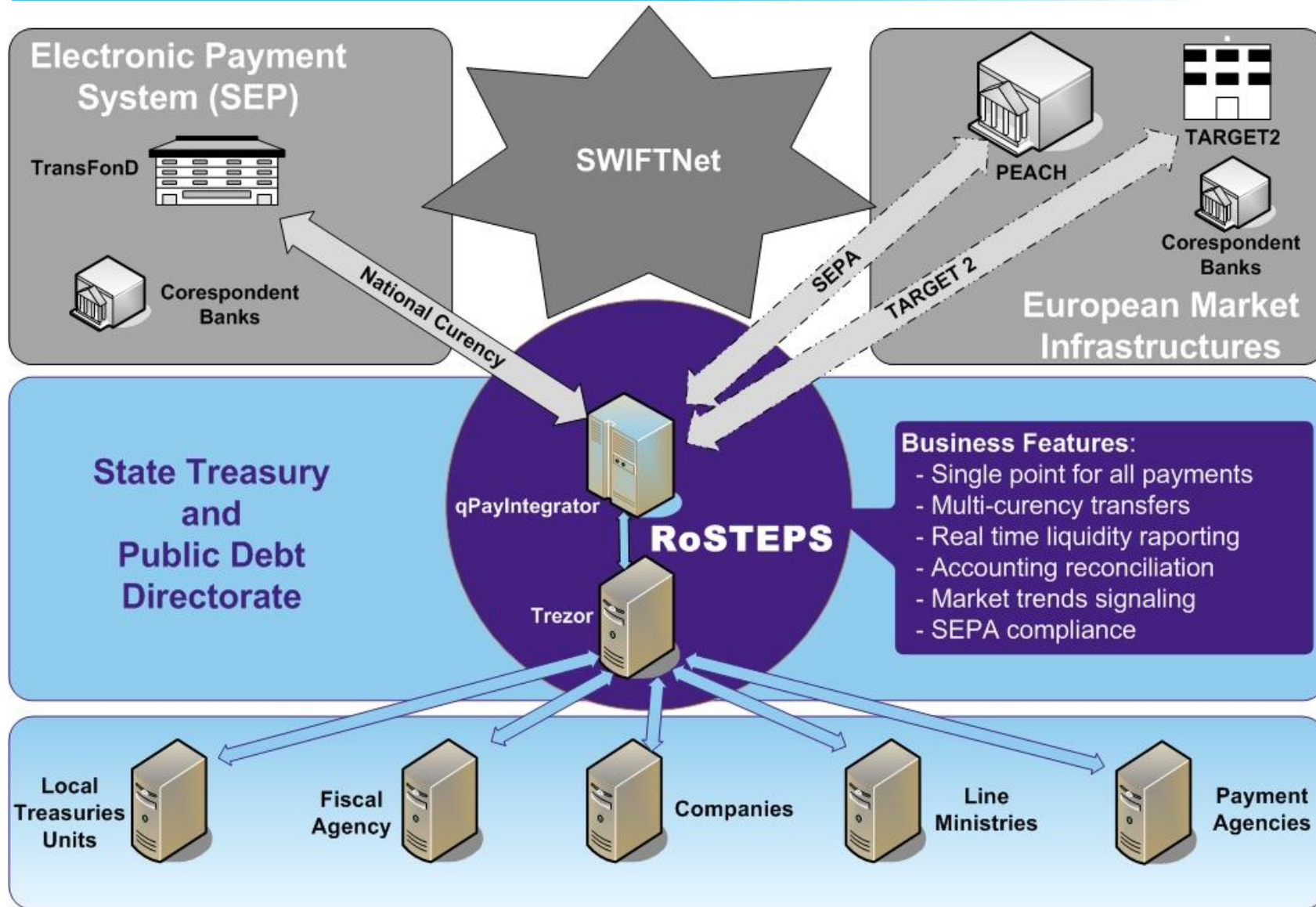
Collection channels integration

Centralized loan management

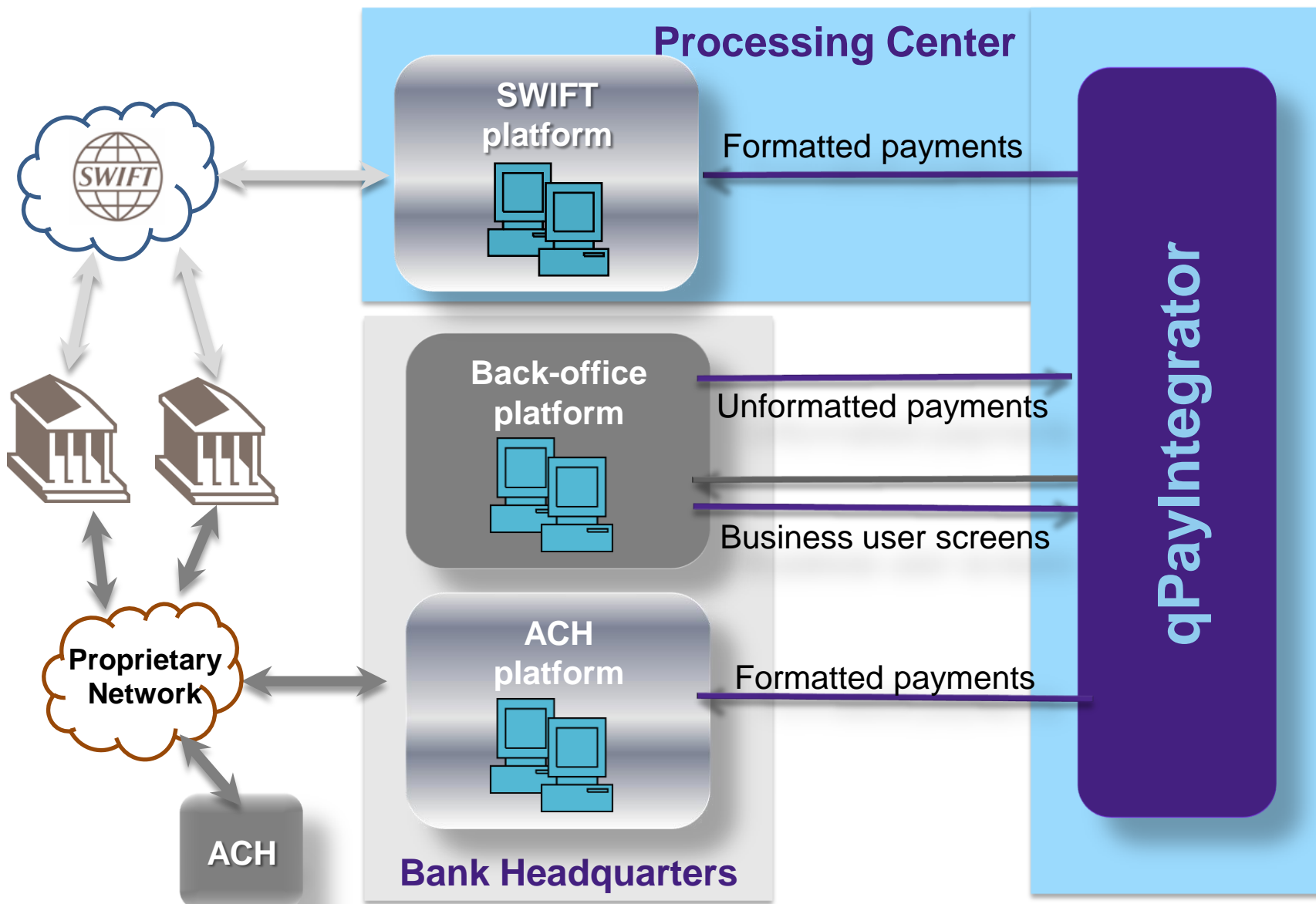
Risk containment



# For Central Administration



# For Service Bureaus: PAYaaS



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